

**San Francisco Lesbian, Gay, Bisexual, Transgender
Pride Celebration Committee, Inc.**

Wednesday, February 5, 2020

AGENDA

For the Board Meeting to be held at
National LGBTQ Center for the Arts, 170 Valencia Street, San Francisco, CA 94103

ITEM

1. Standing Items (35 min)

- I. Welcome & Check In
 - A. Called to Order at:
 - B. Welcome:
 - C. In attendance:
- II. Apologies for Absence
 - A. Apologies:
 - B. Not Present:
 - C. Quorum Attained:
- III. Appointment of Timekeeper, Vibe Watcher & Stack Monitor
 - A. Timekeeper:
 - B. Vibe Watcher:
 - C. Stack Monitor:
- IV. Read Mission Statement & Financial Protocol
 - A. Mission Statement read by:
 - B. Financial Protocol read by:
- V. Approval of Agenda and Approval of Minutes
 - A. Timestamps
- VI. Announcements
- VII. Reports
 - A. President (verbal)
 - B. Vice President (verbal)
 - C. Treasurer (attached)
 - D. Secretary (verbal)
 - E. Executive Director (verbal)

2. Public Comment (30 mins)

3. New Business (10 mins)

4. Old Business (20 min)

- A. Committee Reports (15)
- B. SF Pride 50 Update (5)

5. In Memoriam (5 mins)

6. Adjournment

Time stamp: 100 Minutes (estimated)

~There will be a closed session meeting of the entire Board following tonight's Board Meeting~

San Francisco Lesbian, Gay, Bisexual, Transgender Pride Celebration Committee, Inc.

Wednesday, February 5, 2020

Mission Statement:

The mission of the San Francisco Lesbian, Gay, Bisexual, Transgender Pride Celebration Committee is to educate the world, commemorate our heritage, celebrate our culture, and liberate our people.

Financial Protocol:

No expenditure can be incurred without going through the Executive Director in advance. This includes reimbursement of expenses outside of the set guidelines. If you expect to have an expenditure, prior approval must be sought from the Executive Director as soon as possible. Procedures exist and checks and balances are in place to ensure that all expenditures go through a proper approval process with the Board. All expenditures are accounted for during the annual budgeting and audit process.

Public Comment:

The public comment portion of the meeting is an opportunity for those with no say in the formulation of the agenda (i.e. those who are not members of the board) to speak during the meeting. Public comment is offered in a spirit of open communication and the organization being receptive to new ideas and constructive suggestions. The Chair of the meeting may adopt a flexible approach in allowing public comment but will not tolerate personal attacks and/or indecorous behavior.

Procedures for the Formulation of the Agenda: (Standing Rule #9)

- A. Every meeting of the membership shall have a written agenda
- B. The agenda shall consist of:
 1. Standing Items
 2. Old Business
 3. New Business
- C. Standing Items shall be items which either the general membership and/or board resolves at a prior meeting be placed upon the agenda at subsequent meetings.
- D. Old Business shall be items of business from previous meetings which shall not have been concluded and shall be added to the agenda by the board President.
- E. New Business items shall be items not being either standing items or old business which it shall be in the purview of the membership to discuss. New business items shall be added to the agenda by the board President, the board or by any three general members.
- F. Items of new business may be added to the agenda if communicated to the board President in writing fourteen days prior to the published date of the meeting. Communication may be in the form of a letter and where an addition is being proposed by three general members each must sign a letter requesting such addition.
- G. No item(s) shall be added to the Agenda at the meeting.

San Francisco Lesbian, Gay, Bisexual, Transgender Pride Celebration Committee, Inc.

Wednesday, February 5, 2020

Consensus Model for Decision Making:

(Standing Rule #8, All Board Meetings shall use the following consensus model for decision making)

When it appears that the group is nearing consensus or when a voting member has asked that the group move to consensus, the facilitator shall ask:

1. Is there any further discussion?
2. Are there any objections? (Does anyone wish to stand aside?)
3. Do we have consensus?

A voting member may only block consensus if s/he has an alternative suggestion. If the alternative also does not produce consensus, another motion must be presented, or the issue must be dropped/tabled. If an individual cannot support the consensus statement but does not wish to block consensus s/he may stand aside. The objections shall be noted in the minutes. Friendly amendments can be offered (if appropriate), though the person who initiated the motion is not obligated to accept them.

If a tabled issue is still at an impasse at the following meeting, a voting member must make a motion on which the group will vote. The motion requires a simple majority to pass (unless otherwise noted in the bylaws). If an issue is at an impasse and is time sensitive (i.e., it cannot be tabled to a future meeting), a voting member must make a motion on which the group will vote. The motion requires a simple majority to pass (unless otherwise noted in the by laws).

The consensus model shall use the following ground rules:

1. Participants should not speak out of turn. The facilitator will recognize hands in the order in which they were raised. Those who have not spoken on an issue will be given the option to do so before anyone speaks a second time.
2. Comments should be brief, respectful, and relevant to the topic being discussed. Participants should avoid repetition and focus on closure.
3. The facilitator shall put time limits on the discussion and choose a timekeeper. The time for discussion can be extended by group consensus.
4. Participants should accept decisions with which they can live to avoid debating minutia.
5. When appropriate, the facilitator may call a break in the meeting to allow the person blocking consensus and the person initiating the motion to try to work out an alternative together.
6. Everyone is equal.
7. Derogatory personal comments are inappropriate.
8. In groups of 20 or more, the decision-making process uses a modified form of consensus. An individual who blocks consensus must still offer an alternative. One alternative may be a suggestion to use Robert's Rules Of Order to resolve the issue under consideration. If the group (less the block) rejects the alternative, the group may then resolve to override the block for a "modified consensus minus one." If two individuals block consensus, the standard form of consensus shall be used.

It is a good idea for someone to read these rules aloud at the beginning of a meeting, especially when new people are present. All Board members should receive training in these rules at the Board retreat.

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San Francisco Lesbian, Gay, Bisexual, Transgender Pride Celebration Committee, Inc.

MINUTES

Board Meeting – December 4, 2019

SF Pride Office, 1663 Mission St., San Francisco, CA 94103

- A. Standing Items (35 min)
 - A. Welcome & Check In
 - A. Called to Order at: 7:06 PM
 - B. Welcome given by Carolyn Wysinger, President of the Board
 - C. In attendance: Carolyn Wysinger (President), Jake Little, (Vice President), Suzanne Ford (Treasurer), Nguyen Pham (Secretary), Bruce Beaudette, Elizabeth Lanyon, Kerby Lynch, Manuel Perez, Anjali Rimi, Amy Sueyoshi
 - B. Apologies for absence
 - A. Apologies: Nikki Calma, Alex U. Inn
 - B. Not present: None
 - C. Quorum Attained: Yes
 - C. Appointment of Timekeeper, Vibe Watcher & Stack Monitor
 - A. Timekeeper: Nguyen Pham
 - B. Vibe Watcher: Jake Little
 - C. Stack Monitor: Suzanne Ford
 - D. Read Mission Statement & Financial Protocol
 - A. Mission Statement read by: Nguyen Pham
 - B. Financial Protocol read by: Suzanne Ford
 - E. Approval of Agenda and Approval of Minutes
 - A. Timestamp: 7:10 PM
 - 1. Suzanne moves to approve October and November minutes, Jake seconds. Motion carries unanimously.
 - B. Timestamp: 7:12 PM
 - 1. Jake moves to move Old Business ahead of New Business on the Agenda, Suzanne seconds. Motion carries unanimously.
 - 2. Suzanne moves to approve the meeting agenda, Jake seconds. Motion carries unanimously.
 - F. Announcements
 - 1. Josh announces that Comfort & Joy is producing their annual Afterglow event at Space 550. Tickets are \$30-60, email Josh if you'd like to be on the guest list if finances are a challenge. December 31st, doors open at 10:00 PM.
 - 2. Doonie announces that Saturday December 7th 2019, there will be a Pronouns 101 event at which Amy is presenting.
 - 3. Anjali announces the Trans Winter Ball: Sparkle is happening at the Century Club of California on the 19th starting at 10:30.
 - 4. Anjali also announces that India passed anti-transgender legislation, and there will soon be a demonstration in San Francisco.
 - 5. Bruce announces a free event at SF MoMA happening tomorrow night called 3030 Vision, 30 seconds of strand releasing.
 - 6. Dana announces that Anjali is becoming a US citizen this week after nineteen and a half years.

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G. Reports

A. President, Carolyn Wysinger

1. Lot happening since last November meeting. Met with Pastor Meghan about how to start community conversations to revamp our relationship with SFPD. For me, it's important to get in the weeds and have hard conversations. Looking forward to the presentation from Commander Ewins and Pastor Meghan. It is important we have these conversations collectively, so that we're not all shouting into our own silos.
2. Had our first executive committee meeting, talked about vision for SF Pride. Did talk about the SF Pride 50, and what the responsibilities of that committee will look like. Met with interim ED and board treasurer about finalizing our budget for this year. Beginning of the SF Pride season.
3. Taking part in the ED Search Committee meetings, want to recognize the members of that committee who have been putting a lot of work into making sure we bring the best ED to SF Pride.
4. We have committees who have already set up meetings and committees getting ready to meet.
5. Happy to support board members Nikki, Suzanne, and Anjali and the SF TDOR event, especially kudos to Anjali for hosting and Nikki for organizing.
6. Heading into our board retreat on January 31st-February 2nd. The board retreat will be a great opportunity for us to establish our goals as a board.

B. Vice President, Jake Little

1. I have been running the ED search process, and I will give a more detailed update on that later.

C. Treasurer, Suzanne Ford

1. See attached packet. More expenses last month than income; expect that to accelerate as pride continues to approach. Fred and I are working on the budget.

D. Secretary, Nguyen Pham

1. Want to recognize the work of Carly, our scribe.
2. Sometimes we receive external requests to review our minutes, and that process has been slow. Please know that I am working to address that.
3. Excited to launch into 2020 with best Board Members by my side.

E. Interim Executive Director, Fred Lopez

1. Expect provisional budget soon. Audit is in full swing.
2. Opened suggestions for 2020 grand marshals. As attached to my report, there is a timeline for the community grand marshal process.
3. Welcome to our new office.
4. We had a soft open for parade and exhibitor sales, and we are very popular, so we have already seen about \$50,000 come in. Sponsorship is moving forward. VM Media will be coming back for Inside Pride magazine and we are working on refining our 2020 key art. Maps and schedules and stages will be available via app.
5. Board is in full swing with executive director search. Also looking for communications and development position.
6. Our contractors are hoping that we will get a live broadcast of the parade this year in addition to livestream. Continuing partnerships with the historical society;

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looking for ways to help support that. SF Travel will be working with us moving into SF Pride 50.

7. Membership numbers static.

B. New Business (55 minutes)

1. Police Presence at Pride in the Past (30) — a presentation by Comm. Ewins and Chaplain Rohrer
 - a) Commander Ewins has been in the force for 25 years. Has been a beat cop, worked in Homeland Security— has a background in safety. Lieutenant in charge of special investigations, including hate crimes, which involved outreach to the LGBTQ community.
It is important to me— I came out by walking the parade 25 years ago. SF Pride has a special place in my heart, and that is true for a lot of us who are LGBTQ in the dept.
 - b) Pastor Meghan was the first chaplain the SFPD hired, I am trans. I have a doctorate of ministry studying the history of LGBT organizing around glide. Have done a lot of work in the community, including at Larkin Street. Over the last year at the request of the police dept. I have been researching the history of tension between the LGBTQ community and the SFPD. I am here to share about how cooperation with the SFPD was part of the very first march. In 1975 the platform of the parade was allowing LGBTQ people to be hired by the police dept. Glide held monthly town hall meetings with the homeless youth on Polk Street. There is also a long history of disagreements about how the parade should go.
 - c) The SF Pride that survives now — this organization — is the organization that allowed merchants and businesses into Pride. You can look in the Paul Sedler files in the GLBT Historical Society, and you can find the memo where they had the SFPD sensitivity training.
 - d) The discussion about what is the appropriate use of force is an ongoing question that has never been resolved. Across history, the tensions seem to be very class-based. High-income LGBTQ individuals would call the police on low-income LGBTQ individuals. You can look at arrest records in the library. Laws changed in the 1970s to prevent people from being arrested for “lascivious activities.”
 - e) Throughout the history of large LGBT gatherings, there has been mass violence. Part of what I do, is comfort people after mass deaths. That is why I take this conversation as seriously as I do. Starting at a Halloween party in the 1960s, there was a stabbing that injured six people because it was known to be a place where LGBTQ people congregated and celebrated. Back in the 1980s they had metal detectors at the entrances to the Castro, and they would take a picture after the night to show how serious the threat was. After a shooting in 2006, it was decided the events could not continue.
 - f) Pastor Meghan shows a video documenting the history of violence against the LGBTQ community in San Francisco.

Q&A Session, Commander Ewins and Pastor Meghan

- a) A question-and-answer session is held for an exchange of information between the presenters (Commander Ewins and Pastor Meghan) and meeting attendees.
- b) At 8:04 PM, Suzanne moves to add 10 minutes, Anjali seconds. Motion carries unanimously.
- c) At 8:14 PM, Suzanne moves to add 10 minutes, Nguyen seconds. Motion carries unanimously.

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- d) At 8:24 PM, Suzanne moves to add five minutes, Anjali seconds. Motion carries unanimously.
- e) At 8:32 PM, Kerby moves to add 10 minutes, Suzanne seconds. Motion carries unanimously.

2. SF Pride 50 (10)

- a) At 8:42 PM, Suzanne moves to add 10 minutes, Anjali seconds. Motion carries unanimously.
- b) Discussion on allowing community members to be on the SF Pride 50 Committee. We need an absolute representation of the community. People want to know whether a non-board member on a public committee can cast votes for the chair.
- c) At 8:49 PM, Suzanne moves to allow non-Board Members to serve on the SF Pride 50 Committee, Amy seconds. Motion carries unanimously.
- d) List of Members joining the SF Pride 50 Committee: Lisa, Kerby, Josh, Doonie, Dana, Manuel.
- e) Pride needs to send an email to SF Pride Membership announcing that the SF Pride 50 Committee is open to non-Board Members.

C. Old Business (20 minutes)

1. Committee Reports (15)

A. Development Committee

- 1. Two new opportunities for fundraising coming up.: Larger partnership with the 2020 PGA Championship golf tournament, and Compton Cafeteria Riots commemorative fundraiser.
- 2. If you are interested in this committee, please email Elizabeth.

B. Budget & Finance Committee

- 1. Went over provisional budget with interim ED. Hope to have an agreement by Friday. Will present to the Budget & Finance Committee soon.

2. Board Retreat Update (5)

- A. Dates finalized: January 31st-February 2nd. Location is pending.

3. Executive Director Search Update (5)

- A. Reviewed over 110 applications. Interviewed 12 finalists. The ED Search Committee has narrowed that down to a smaller shortlist. Staff and contractors will have an opportunity to interview on Saturday. Board will have an opportunity to interview on Sunday.

D. Public Comment (15 minutes)

A. Josh (Member):

- A. Exciting to be exploring ways to engage the membership on committees. Finding ways to make privileges accessible to members is great. There is no shortage of stakeholders that want to be part of SF Pride 50. Really great to hear that there is space being held for someone to coordinate that. Would like Development Committee representatives at the SF Pride 50 meeting.

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B. Tyler (Member):

A. There's a bunch of companies that need to not be in the parade, but Google in particular should not be allowed to march this year given what has happened this week. Last meeting I suggested that if the cops are going to be here they come without weapons, and I was disappointed that that did not happen. We discussed last meeting about making sure Board and Member meetings are advertised on social media, and that did not happen for this meeting, there is not a Facebook event for next week's meeting. In October, we talked about forming certain committees, such as a Corporate Advisory Committee.

B. Suzanne (responding): We had an executive committee meeting, and there is going to be a corporate advisory committee, it is being addressed.

C. Dana (Member):

A. I was upset when Meghan starting lecturing on us on our history. It was an extraordinarily one-sided presentation. Thank you, Carolyn for bringing them here, but I was very triggered by the way they acted. We all know terrorism is real — I am a sixty-year-old white woman. This was not a good starting place in terms of conversations with the police. I have seen that chaplain behave that way before. I was not shocked by the violence; I was shocked by the tone in which they were addressed and how they talked down to us. We should not pretend that the negotiating did not happen between the cops and the protestors.

D. Bruce (Board Member):

A. On December 1st, Nikki Calma presented a film called *Surviving Voices: Tribute Video* for the transgender community. Wanted to recognize Nikki's contributions to a wonderful event. It also marked the AIDS memorial quilt returning to San Francisco.

E. Lawrence (Member):

A. If the SFPD are not the people to talk to about the charges brought against the protestors, then SF Pride needs to reach out to that relevant party and have that conversation and put this to bed. Let us start by proposing an agreement to the SFPD that represents what our community wants from them at Pride.

B. At 9:13 PM, Kerby moves to add 5 minutes, Suzanne seconds. Motion carries unanimously.

C. We should commit to have a staff member create Facebook events for the Board and Member meetings. It could be worth promoting those posts for a small amount of money.

E. **In Memoriam** (5 minutes)

A. David Bash, longtime friend of Jake Little's.

B. Jamearrea Fraiser, student of Carolyn's who received a college scholarship.

C. Thaddeus Campbell, member of the Pride family.

D. 26-year-old woman in India who was raped and brutally burned alive.

F. **Adjournment**

1. Timestamp: 9:18 PM

a. Adjourned by Carolyn.

Estimated Time: 105 minutes

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San Francisco Lesbian, Gay, Bisexual, Transgender Pride Celebration Committee, Inc.

Mission Statement

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Financial Protocol

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Public Comment

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**San Francisco Lesbian, Gay, Bisexual, Transgender
Pride Celebration Committee, Inc.**

MINUTES

Board Meeting - January 8, 2020

SF Pride Office, 1663 Mission Street, Suite 560, San Francisco, CA 94103

- I. **Standing Items** (30 min)
- A. **Welcome & Check In** (5 min)
1. Called to Order at: 7:01 PM
 2. Welcome given by Carolyn Wysinger, Board President
 3. In attendance: Carolyn Wysinger (President), Jake Little (Vice President), Suzanne Ford (Treasurer), Nguyen Pham (Secretary), Bruce Beaudette, Nikki Calma, Elizabeth Lanyon, Kerby Lynch, Manuel Perez, Anjali Rimi
- B. **Apologies for Absence** (1 min)
1. Apologies: Amy Sueyoshi
 2. Not Present:
 3. Quorum Attained: Yes
- C. **Appointment of Timekeeper, Vibe Watcher & Stack Monitor** (1 min)
1. Timekeeper: Nguyen Pham
 2. Vibe Watcher: Bruce Beaudette
 3. Stack Monitor: Suzanne Ford
- D. **Read Mission Statement & Financial Protocol** (2 min)
1. Mission Statement read by: Anjali Rimi
 2. Financial Protocol read by: Suzanne Ford
- E. **Approval of Agenda** (1 min)
1. Timestamp: 7:06 PM
 - a) Nikki moves to approve the meeting agenda, Bruce seconds. Motion carries unanimously.
- F. **Announcements** (5 min)
1. Nikki announces that on January 29th the San Francisco Health Center will be hosting a Transformation Hub, a soft launch of a program aimed at helping transgender people connect with jobs, housing, and medical help.
 2. Bruce announces that Café Flore is closing after 47 years.
 3. Dana announces that there is a memorial tomorrow night January 9 6-8pm at the Regency Ballroom for Daphne Doorman for healing and celebration of a life.
 4. Bruce announces that Gavin Grimm is the newest member of the ACLU's Board of Directors.
 5. Nguyen announces that 2020 is the 40th anniversary of CHEER San Francisco, the world's first LGBTQ charitable cheerleading team and the Official Cheer Team of the City & County of San Francisco.
 6. Anjali announces that on January 29th there is a Trans SF Home introduction from 12:00pm-3:00pm at San Francisco Library.

San Francisco Lesbian, Gay, Bisexual, Transgender Pride Celebration Committee, Inc.

- G. **Reports** (15 min)
1. President, Carolyn Wysinger
 - a) We have closed our ED Search. Pride 50 meeting coming up next Tuesday. Should have more exciting updates by the next member meeting. Budget and Finance Committee will be presenting tonight. Getting ready for our Board Retreat.
 2. Vice President, Jake Little
 - a) Finishing up the ED Search. Supporting the President in planning the retreat. Supporting the Pride 50 Committee. Initial meetings with the Policy & Procedures Committee.
 3. Treasurer, Suzanne Ford
 - a) See attached packet. Expenses went down. Have planned budget for next year. Had a Budget & Finance Committee meeting last night.
 4. Secretary, Nguyen Pham
 - a) No minutes for approval yet from December 2019, so we will approve December 2019 and January 2020 minutes at next month's meeting. Looking to exercise more editorial oversight in what is included in the minutes so that they serve more useful roles in contextualizing Board decisions.
 5. Interim Executive Director, Fred Lopez
 - a) See attached packet. Doing well with cash balances and cash flow projections. Audit is approaching its conclusion, have been working with the staff and auditors. Opened suggestions for Grand Marshals next month, still taking suggestions until the end of next week. Opened parade and exhibitor sales, made \$93,000 so far. On target to do all of our permits, presenting for our street permits in February. Lisa and I have been meeting with sponsors. CBS is excited about the livestream and broadcast. Meeting with Jenn Stokes for producing our Main Stage. Launching Community Partner applications in February. Merchandise company is ready to start producing 2020 product, have also streamlined their order and delivery process. Launching a mobile app this year for the Celebration that will have information about the speakers, stages, schedules, and performances. Working on updating the website. We are at 326 current members. See timeline for information about the Grand Marshal selection process. 50th anniversary of the Pink Triangle on Twin Peaks and looking forward to celebrating that anniversary as well. Wednesday, June 24th will be the second annual Golf Tournament fundraiser.

II. **Old Business** (30 min)

- A. **Committee Reports** (15)
1. Community Affairs Committee
 - a) Plan to push membership this year.
 2. Development Committee
 - a) Circling back with committee members, stay tuned.
 3. Policies & Procedures Committee
 - a) No updates at this time.
 4. Nominating Committee
 - a) A Board Member has resigned, so the Nominating Committee will be meeting to design a plan to replace them.
- B. **Executive Director Search Update** (5)
1. A brief update is provided on the Executive Director Search.
- C. **SF Pride 50 Update** (5)
1. A brief update is provided on the SF Pride 50 Committee.
- D. **Grand Marshal Suggestions Deadline – Reminder** (5)
1. Additional nominations are received:
 - a) Congresswoman Barbara Lee
 - b) Toni Newman
 - c) Randy Burns

San Francisco Lesbian, Gay, Bisexual, Transgender Pride Celebration Committee, Inc.

III. New Business (10 minutes)

- A. Budget & Finance (10)
 - 1. After the Interim Executive Director came up with a provisional budget, he and the Treasurer of the Board reviewed it together, making small adjustments before passing it on to the Budget & Finance Committee.
 - 2. There was a Budget & Finance Committee meeting last night, and we voted to pass it on to the full Board for approval, with no amendment.
 - 3. The provisional budget was based on a conservatively static estimation of revenue charted against increased projected expenses.
 - 4. It is important that the community know that the Board of Directors have been tasked with raising \$50,000 this year. We think it is a critical tenet that the Board be involved in fundraising.

IV. Public Comment (15 mins)

- A. Maxie (Member) asks for the Board's take on the increasingly corporate character of SF Pride. Carolyn responds that that topic will be discussed at the next Membership meeting.
- B. Laurence (Member) is concerned about the organization approaching six figures in new sponsorship contracts, and there has not been progress made toward choosing a framework for sponsorship contracts or more transparency about who those sponsors are, and is unclear about how committed the organization actually is to making positive change. Laurence is also wondering what follow-up has been happening in light of the meeting with members of the police force in December.
- C. Joshua (Member) comments that there was a great memo put together by a past SF Pride Board Secretary that he will forward to the current Secretary. He also hopes in the future that the agenda will be made available further in advance of each meeting. In regard to the open Board seat and organizational fundraising and the desire to include the financially marginalized and youth: When you are younger, you are generally less connected, so the expectation needs to be clear for those who have less connectedness to money.

V. In Memoriam (5 mins)

- A. Dina Boyer
- B. Dustin Parker
- C. Josh King
- D. Ram Dass
- E. Sylvio Horta

VI. Adjournment

Adjourned by Carolyn Wysinger at 7:40 PM.

Time stamp: 90 Minutes (estimated)

There will be a closed session meeting of the entire Board following tonight's Board Meeting

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Treasurer's Report Feb 5th, 2020

Submitted by
Suzanne Ford, *Treasurer*

Profit & Loss Statement – for January 2020:

Gross Income	\$279,165.49
COGS	\$.00
Gross Profit	\$279,165.49
Expenses	(\$228,816.76)
Net Income	\$50,384.73

Total for first 4 months of the fiscal year:

Gross Income	\$410,430.60
COGS	\$.00
Gross Profit	\$410,430.61
Expenses	(\$595,313.04)
Net Income	(\$184,882.43)

Cash Flow Statement for FY 20

Cash at the beginning of the month	\$1,126,100.61
Net Cash from Operating Activities	\$88,418.61***
Net Cash from Investing Activities.	(\$150.00)
Cash at the End of the Period	\$1,355,369.22
Wells Fargo Checking (Unrestricted)	\$727,615.98
(Fiscal Agencies – Restricted Funds)	\$3,844.37
WellsFargo MarketRate (Reserve)	\$600,312.79
WellsFargo Bank Savings	\$23,540.45
Petty Cash Account	\$55.23

Total Checking/Savings \$1,35,369.22

**** Receivables being collected less FY19 event payables and monthly overhead (rent, payroll, contractor payments).

Overview: This is a snapshot of where we are in the 4th month of the fiscal year. Expenses are in line with last year. Income is increasing but we will be spending more as we ramp up for the 50th!

SF Lesbian Gay Bisexual Transgender Pride CC, Inc.
Statement of Cash Flows
January 2020

	Jan 20
OPERATING ACTIVITIES	
Net Income	50,348.73
Adjustments to reconcile Net Income to net cash provided by operations:	
0117 · Sponsorship Receivable	30,000.00
0215L · Health/Fire Permit Fees Payable	3,150.00
0216 · Vendor Security Deposits	1,800.00
0250L · Payroll Taxes Due Payable	3,119.88
Net cash provided by Operating Activities	88,418.61
INVESTING ACTIVITIES	
0195 · Other Deposits	-150.00
Net cash provided by Investing Activities	-150.00
Net cash increase for period	88,268.61
Cash at beginning of period	1,267,100.61
Cash at end of period	1,355,369.22

SF Lesbian Gay Bisexual Transgender Pride CC, Inc. Profit & Loss

October 2019 through January 2020

	Oct 19	Nov 19	Dec 19	Jan 20	TOTAL
Ordinary Income/Expense					
Income					
0402 - Membership Income	400.00	275.00	240.00	415.00	1,330.00
0409 - Vendor Income					
0410 - Vendor/Booth Fees Income					
0410P - Pride - Vendor Income	0.00	0.00	47,895.00	41,250.00	89,145.00
Total 0410 - Vendor/Booth Fees Income	0.00	0.00	47,895.00	41,250.00	89,145.00
0425 - Booth Equip. Rental Income	0.00	0.00	3,680.00	2,570.00	6,250.00
Total 0409 - Vendor Income	0.00	0.00	51,575.00	43,820.00	95,395.00
0411 - Parade Fee Income					
0411FM - Pride-Float/March Income	0.00	0.00	26,500.00	59,655.00	86,155.00
Total 0411 - Parade Fee Income	0.00	0.00	26,500.00	59,655.00	86,155.00
0414 - Donations (Individual) Income	150.00	1,969.14	110.00	260.00	2,489.14
0417 - Corporate Sponsorship Income	0.00	0.00	0.00	175,000.00	175,000.00
0421 - Interest Income	15.49	14.99	15.50	15.49	61.47
0430 - Grants For the Arts					
0430A - Pride - Grants for the Arts	0.00	50,000.00	0.00	0.00	50,000.00
Total 0430 - Grants For the Arts	0.00	50,000.00	0.00	0.00	50,000.00
Total Income	565.49	52,259.13	78,440.50	279,165.49	410,430.61
Gross Profit	565.49	52,259.13	78,440.50	279,165.49	410,430.61
Expense					
0600 - Advertising (Administrative)	684.49	666.92	251.57	536.08	2,139.06
0602 - Bank Fees	106.09	106.09	2,137.56	2,365.57	4,715.31
0603 - Utilities and Maintenance					
0603C - Cleaning & General Maintenance	967.25	1,072.25	652.25	1,492.25	4,184.00
0603U - Utilities	150.62	225.87	0.00	264.00	640.49
Total 0603 - Utilities and Maintenance	1,117.87	1,298.12	652.25	1,756.25	4,824.49
0605 - Membership Dues Expense	120.00	0.00	0.00	853.88	973.88
0606 - Insurance Expense	6,860.44	367.00	193.28	520.63	7,941.35
0607 - Postage Expense	0.00	0.00	81.48	614.44	695.92
0608 - Copying/Printing Expense	0.00	257.69	218.31	0.00	476.00
0609 - Office Supplies Expense	0.00	358.03	260.37	66.02	684.42
0610 - Accounting/Auditing Expense	9,250.00	2,000.00	2,000.00	2,000.00	15,250.00
0612 - Other Supplies	0.00	0.00	132.59	0.00	132.59
0613 - Employee Benefits Expense					
0613M - Medical/Dental Benefits	7,084.94	3,887.59	0.00	2,495.08	13,467.61
Total 0613 - Employee Benefits Expense	7,084.94	3,887.59	0.00	2,495.08	13,467.61
0614 - Equipment Rental Expense	227.65	215.02	215.02	33,715.02	34,372.71
0615 - Rent (Office) Expense	8,696.67	8,696.67	8,696.67	8,696.67	34,786.68
0616 - Rent (Non-Office Space) Exp.	2,420.50	2,703.00	1,823.00	2,700.50	9,647.00
0618 - Equipment Repair & Maintenance	155.00	5,246.49	7,212.63	0.00	12,614.12
0619 - Contracted Services	98,189.84	20,777.42	28,613.42	31,691.77	179,272.45
0620 - Contractors	10,597.16	23,641.66	12,241.66	18,966.66	65,447.14
0622 - Payroll Taxes	1,403.88	1,403.88	1,403.88	1,738.56	5,950.20
0623 - Travel Expense	0.00	10.34	4.18	15.49	30.01
0625 - Telephone Expense	431.64	433.72	423.72	459.54	1,748.62
0626 - Payroll Expense					
0626A - Payroll expense	18,351.28	18,351.28	18,351.28	22,726.28	77,780.12
Total 0626 - Payroll Expense	18,351.28	18,351.28	18,351.28	22,726.28	77,780.12

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02/02/20

Accrual Basis

**SF Lesbian Gay Bisexual Transgender Pride CC, Inc.
Profit & Loss**

October 2019 through January 2020

	Oct 19	Nov 19	Dec 19	Jan 20	TOTAL
0628 · Community Partners Grants					
0628B · Grants from Board	1,000.00	0.00	166.82	25,000.00	26,166.82
0628P · Grants to Partners	0.00	0.00	0.00	1,000.00	1,000.00
Total 0628 · Community Partners Grants	<u>1,000.00</u>	<u>0.00</u>	<u>166.82</u>	<u>26,000.00</u>	<u>27,166.82</u>
0630 · Food Expense	-5.44	710.45	970.06	56.36	1,731.43
0631 · Media/PR Expense	0.00	0.00	13,935.38	1,000.00	14,935.38
0632 · Volunteer/Staff Recognition Exp	0.00	0.00	400.00	0.00	400.00
0640 · Sales Tax Expense/Other Taxes	0.00	0.00	0.00	36.67	36.67
0642 · Toilet Rental Expense	0.00	0.00	0.00	20,000.00	20,000.00
0644 · Sound Expenses					
0644S · Sound Expense	0.00	0.00	0.00	32,785.59	32,785.59
Total 0644 · Sound Expenses	<u>0.00</u>	<u>0.00</u>	<u>0.00</u>	<u>32,785.59</u>	<u>32,785.59</u>
0645 · Signage Expense	0.00	0.00	0.00	15,000.00	15,000.00
0655 · Data Management Expense	2,098.00	1,359.71	1,830.06	1,575.56	6,863.33
0696 · Lodging/Hotel Expense	0.00	0.00	0.00	444.14	444.14
6999 · Uncategorized Expenses	3,000.00	0.00	0.00	0.00	3,000.00
Total Expense	<u>171,790.01</u>	<u>92,491.08</u>	<u>102,215.19</u>	<u>228,816.76</u>	<u>595,313.04</u>
Net Ordinary Income	<u>-171,224.52</u>	<u>-40,231.95</u>	<u>-23,774.69</u>	<u>50,348.73</u>	<u>-184,882.43</u>
Net Income	<u><u>-171,224.52</u></u>	<u><u>-40,231.95</u></u>	<u><u>-23,774.69</u></u>	<u><u>50,348.73</u></u>	<u><u>-184,882.43</u></u>