

**San Francisco Lesbian, Gay, Bisexual, Transgender
Pride Celebration Committee, Inc.**

Wednesday, July 15, 2020

AGENDA

For the Board Meeting, being held remotely

ITEM

1. Standing Items (30 mins)

I. Welcome & Check In

- A. Called to Order at:
- B. Welcome:

In attendance:

II. Apologies for Absence

- A. Apologies:
- B. Not Present:
- C. Quorum Attained:

III. Appointment of Timekeeper, Vibe Watcher, and Stack Monitor

- A. Timekeeper:
- B. Vibe Watcher:
- C. Stack Monitor:

IV. Read Mission Statement & Financial Protocol

- A. Mission Statement read by:
- B. Financial Protocol read by:

V. Approval of Agenda

- A. Timestamp:

VI. Announcements

VII. Reports

- A. President - verbal
- B. Vice President
- C. Treasurer - written
- D. Secretary - none
- E. Executive Director - written

2. Old Business (25 min)

- A. Agency Update (15 mins)
- B. Committee Reports (10 mins)

3. Public Comment (1 minute/1 person per – 15 mins total)

4. New Business (0 minutes)

- A.

5. In Memoriam (5 mins)

6. Adjournment

Time stamp:

Approximate Time: (75 mins)

San Francisco Lesbian, Gay, Bisexual, Transgender Pride Celebration Committee, Inc.

Wednesday, July 15, 2020

Mission Statement:

The mission of the San Francisco Lesbian, Gay, Bisexual, Transgender Pride Celebration Committee is to educate the world, commemorate our heritage, celebrate our culture, and liberate our people.

Financial Protocol:

No expenditure can be incurred without going through the Executive Director in advance. This includes reimbursement of expenses outside of the set guidelines. If you expect to have an expenditure, prior approval must be sought from the Executive Director as soon as possible. Procedures exist and checks and balances are in place to ensure that all expenditures go through a proper approval process with the Board. All expenditures are accounted for during the annual budgeting and audit process.

Public Comment:

The public comment portion of the meeting is an opportunity for those with no say in the formulation of the agenda (i.e. those who are not members of the board) to speak during the meeting. Public comment is offered in a spirit of open communication and the organization being receptive to new ideas and constructive suggestions. The Chair of the meeting may adopt a flexible approach in allowing public comment but will not tolerate personal attacks and/or indecorous behavior.

Procedures for the formulation of the member meeting Agenda: (standing rule #9)

- A. Every meeting of the membership shall have a written agenda
- B. The agenda shall consist of:
 1. Standing Items
 2. Old Business
 3. New Business
- C. Standing Items shall be items which either the general membership and/or board resolves at a prior meeting be placed upon the agenda at subsequent meetings.
- D. Old Business shall be items of business from previous meetings which shall not have been concluded and shall be added to the agenda by the Board President.
- E. New Business items shall be items not being either standing items or old business which it shall be in the purview of the membership to discuss. New business items shall be added to the agenda by the Board President, the board or by any three general members.
- F. Items of new business may be added to the agenda if communicated to the Board President in writing fourteen days prior to the published date of the meeting. Communication may be in the form of a letter and where an addition is being proposed by three general members each must sign a letter requesting such addition.
- G. No item(s) shall be added to the Agenda at the meeting.

San Francisco Lesbian, Gay, Bisexual, Transgender Pride Celebration Committee, Inc.

Wednesday, July 15, 2020

Consensus Model for Decision Making:

Standing Rule #8, All Board Meetings shall use the following consensus model for decision making:

When it appears that the group is nearing consensus or when a voting member has asked that the group move to consensus, the facilitator shall ask:

1. Is there any further discussion?
2. Are there any objections? (Does anyone wish to stand aside?)
3. Do we have consensus?

A voting member may only block consensus if s/he has an alternative suggestion. If the alternative also does not produce consensus, another motion must be presented, or the issue must be dropped/tabled. If an individual cannot support the consensus statement but does not wish to block consensus s/he may stand aside. The objections shall be noted in the minutes. Friendly amendments can be offered (if appropriate), though the person who initiated the motion is not obligated to accept them.

If a tabled issue is still at an impasse at the following meeting, a voting member must make a motion on which the group will vote. The motion requires a simple majority to pass (unless otherwise noted in the bylaws). If an issue is at an impasse and is time sensitive (i.e., it cannot be tabled to a future meeting), a voting member must make a motion on which the group will vote. The motion requires a simple majority to pass (unless otherwise noted in the bylaws).

The consensus model shall use the following ground rules:

1. Participants should not speak out of turn. The facilitator will recognize hands in the order in which they were raised. Those who have not spoken on an issue will be given the option to do so before anyone speaks a second time.
2. Comments should be brief, respectful, and relevant to the topic being discussed. Participants should avoid repetition and focus on closure.
3. The facilitator shall put time limits on the discussion and choose a timekeeper. The time for discussion can be extended by group consensus.
4. Participants should accept decisions with which they can live to avoid debating minutia.
5. When appropriate, the facilitator may call a break in the meeting to allow the person blocking consensus and the person initiating the motion to try to work out an alternative together.
6. Everyone is equal.
7. Derogatory personal comments are inappropriate.
8. In groups of 20 or more, the decision-making process uses a modified form of consensus. An individual who blocks consensus must still offer an alternative. One alternative may be a suggestion to use Robert's Rules of Order to resolve the issue under consideration. If the group (less the block) rejects the alternative, the group may then resolve to override the block for a "modified consensus minus one." If two individuals block consensus, the standard form of consensus shall be used.

It is a good idea for someone to read these rules aloud at the beginning of a meeting, especially when new people are present. All Board members should receive training in these rules at the Board retreat.

SAN FRANCISCO PRIDE®

Treasurer's Report July 15th, 2020

Submitted by
Suzanne Ford, *Treasurer*

Profit & Loss Statement – for June 2020:

Gross Income	\$134,218.12
COGS	\$.00
Gross Profit	\$134,218.12
Expenses	(\$213,198.14)
Net Income	\$78,980.02

Total for first 8 months of the fiscal year:

Gross Income	\$807,154.88
COGS	\$.00
Gross Profit	\$807,154.88
Expenses	(\$1,233,136.01)
Net Income	(\$425,981.13)

Cash Flow Statement for FY 20

Cash at the beginning of the month	\$1,182,993.41
Net Cash from Operating Activities	(\$79,359.26)*
Net Cash from Investing Activities	(\$2,000.00)
Cash at the End of the Period	\$1,101,634.15
Wells Fargo Checking (Unrestricted)	\$469,263.98
(Fiscal Agencies – Restricted Funds)	\$8,419.37
Wells Fargo MarketRate (Reserve)	\$600,353.75
Wells Fargo Bank Savings	\$23,541.82
Petty Cash Account	\$55.23
Total Checking/Savings	\$1,101,634.15

*Receivables being collected less FY19 event payables and monthly overhead (rent, payroll, contractor payments).

Overview: Great job by this staff to produce the first virtual Pride celebration ever! Yes, we had big expenses this month tied to that production; however, the Pride team was able to keep many sponsors on in some capacity to pay for this. I would like to point out that almost all these expenses were paid to the queer community. We need to make sure that we understand and tell that narrative when we look at Pride for next year. Our economic impact on the queer community is huge. When we look at reducing sponsorship and expenses, we run the risk of hurting our community. Hats off to the staff, including Jim, for all they did in these historic months!

SF Lesbian Gay Bisexual Transgender Pride CC, Inc.

Balance Sheet

As of June 30, 2020

	<u>Jun 30, 20</u>
ASSETS	
Current Assets	
Checking/Savings	
0101 - Wells Fargo Bank Checking	
0101 - Wells Fargo Bank Checking - Unrestricted Funds	469,263.98
0101A - Restricted Funds	
0101AGR - Howard Grayson LGBT	853.01
0101ALA - Latin Stage	520.35
0101API - Pink Triangle	9,492.74
0101ASI - Sistahs Steppin	818.31
0101ASO - Soul of Pride	-3,265.04
Total 0101A - Restricted Funds	<u>8,419.37</u>
Total 0101 - Wells Fargo Bank Checking	477,683.35
0102 - WellsFargo MarketRate (Reserve)	600,353.75
0104 - WellsFargo Bank Savings	23,541.82
0113 - Petty Cash Account	55.23
Total Checking/Savings	<u>1,101,634.15</u>
Accounts Receivable	
0117 - Sponsorship Receivable	196,884.00
Total Accounts Receivable	<u>196,884.00</u>
Total Current Assets	1,298,518.15
Fixed Assets	
0140 - FURNITURE & EQUIPMENT	
0140a - Furniture & Equipment	50,796.51
0141 - Accumulated Depreciation	-50,796.51
Total 0140 - FURNITURE & EQUIPMENT	<u>0.00</u>
Total Fixed Assets	0.00
Other Assets	
0189 - TRADEMARKS	
0189A - Trademarks	60,610.96
0189B - Accumulated Amortization	-57,510.96
Total 0189 - TRADEMARKS	<u>3,100.00</u>
0195 - Other Deposits	30,330.00
Total Other Assets	<u>33,430.00</u>
TOTAL ASSETS	<u><u>1,331,948.15</u></u>
LIABILITIES & EQUITY	
Liabilities	
Current Liabilities	
Other Current Liabilities	
0213 - Deferred revenue	101,525.00

SF Lesbian Gay Bisexual Transgender Pride CC, Inc.

Balance Sheet

As of June 30, 2020

	<u>Jun 30, 20</u>
0240 - Corporate card	7,982.88
0250L - Payroll Taxes Due Payable	-11,795.14
0255L - Vacation Time Account Payable	2,502.71
Total Other Current Liabilities	<u>100,215.45</u>
Total Current Liabilities	<u>100,215.45</u>
Total Liabilities	100,215.45
Equity	
3900 - Retained Earnings	1,657,713.83
Net Income	-425,981.13
Total Equity	<u>1,231,732.70</u>
TOTAL LIABILITIES & EQUITY	<u><u>1,331,948.15</u></u>

SF Lesbian Gay Bisexual Transgender Pride CC, Inc.
Statement of Cash Flows
June 2020

	<u>Jun 20</u>
OPERATING ACTIVITIES	
Net Income	-78,980.02
Adjustments to reconcile Net Income to net cash provided by operations:	
0240 · Corporate card	7,982.88
0250L · Payroll Taxes Due Payable	-8,362.12
Net cash provided by Operating Activities	-79,359.26
INVESTING ACTIVITIES	
0195 · Other Deposits	-2,000.00
Net cash provided by Investing Activities	-2,000.00
Net cash increase for period	-81,359.26
Cash at beginning of period	1,182,993.41
Cash at end of period	<u><u>1,101,634.15</u></u>

SF Lesbian Gay Bisexual Transgender Pride CC, Inc.

Profit & Loss

October 2019 through June 2020

	<u>June 2020</u>	<u>Oct 2019- June 2020</u>
Ordinary Income/Expense		
Income		
0402 · Membership Income	220.00	3,295.00
0409 · Vendor Income		
0410 · Vendor/Booth Fees Income		
0410P · Pride - Vendor Income	-5,090.00	76,332.00
Total 0410 · Vendor/Booth Fees Income	<u>-5,090.00</u>	<u>76,332.00</u>
0425 · Booth Equip. Rental Income	0.00	0.00
Total 0409 · Vendor Income	<u>-5,090.00</u>	<u>76,332.00</u>
0411 · Parade Fee Income		
0411FM · Pride-Float/March Income	-2,540.00	100,465.00
Total 0411 · Parade Fee Income	<u>-2,540.00</u>	<u>100,465.00</u>
0414 · Donations (Individual) Income	1,947.31	5,450.80
0417 · Corporate Sponsorship Income	110,435.30	405,435.30
0421 · Interest Income	5.13	103.40
0424 · Other Income		
0424PP · Pride Pass	500.00	500.00
0424PT · Pink Triangle	5,125.00	6,125.00
Total 0424 · Other Income	<u>5,625.00</u>	<u>6,625.00</u>
0430 · Grants For the Arts		
0430A · Pride - Grants for the Arts	0.00	100,000.00
Total 0430 · Grants For the Arts	<u>0.00</u>	<u>100,000.00</u>
0435 · Other Grants Income	20,000.00	103,333.00
0490 · Fundraising - General	115.38	115.38
4900 · Fiscal Sponsee Income		
4900.49 · Fundraising	3,500.00	6,000.00
Total 4900 · Fiscal Sponsee Income	<u>3,500.00</u>	<u>6,000.00</u>
Total Income	<u>134,218.12</u>	<u>807,154.88</u>
Gross Profit	134,218.12	807,154.88
Expense		
0600 · Advertising (Administrative)	0.00	2,460.37
0602 · Bank Fees	2,894.48	8,041.91
0603 · Utilities and Maintenance		
0603C · Cleaning & General Maintenance	652.25	9,125.25
0603U · Utilities	0.00	904.49
Total 0603 · Utilities and Maintenance	<u>652.25</u>	<u>10,029.74</u>
0605 · Membership Dues Expense	0.00	973.88
0606 · Insurance Expense	-29.69	8,745.66
0607 · Postage Expense	157.75	973.67
0608 · Copying/Printing Expense	58.40	1,048.18

SF Lesbian Gay Bisexual Transgender Pride CC, Inc.

Profit & Loss

October 2019 through June 2020

	<u>June 2020</u>	<u>Oct 2019- June 2020</u>
0609 · Office Supplies Expense	0.00	8,156.22
0610 · Accounting/Auditing Expense	2,000.00	25,250.00
0612 · Other Supplies	0.00	132.59
0613 · Employee Benefits Expense		
0613M · Medical/Dental Benefits	4,081.28	33,111.55
Total 0613 · Employee Benefits Expense	4,081.28	33,111.55
0614 · Equipment Rental Expense	215.02	35,447.81
0615 · Rent (Office) Expense	8,696.67	78,270.03
0616 · Rent (Non-Office Space) Exp.	5,415.94	23,193.76
0618 · Equipment Repair & Maintenance	337.08	16,178.06
0619 · Contracted Services	63,050.00	341,061.64
0620 · Contractors	22,800.00	143,755.45
0621 · ASL Interpreter/ADA Compliance	500.00	500.00
0622 · Payroll Taxes	2,500.38	18,742.11
0623 · Travel Expense	0.00	252.25
0624 · Entertainer/Speaker Expense		
0624T · Other Venues	30,755.00	30,755.00
Total 0624 · Entertainer/Speaker Expense	30,755.00	30,755.00
0625 · Telephone Expense	449.71	3,999.35
0626 · Payroll Expense		
0626A · Payroll expense	32,684.60	244,994.81
Total 0626 · Payroll Expense	32,684.60	244,994.81
0627 · Permit Costs	4,506.16	4,506.16
0628 · Community Partners Grants		
0628B · Grants from Board	20,000.00	49,166.82
0628P · Grants to Partners	0.00	1,000.00
Total 0628 · Community Partners Grants	20,000.00	50,166.82
0629 · Educational Development Exp.	0.00	486.00
0630 · Food Expense	50.00	5,185.69
0631 · Media/PR Expense	1,259.69	35,551.06
0632 · Volunteer/Staff Recognition Exp	72.41	575.41
0640 · Sales Tax Expense/Other Taxes	0.00	36.67
0642 · Toilet Rental Expense	0.00	20,000.00
0644 · Sound Expenses		
0644S · Sound Expense	0.00	32,785.59
Total 0644 · Sound Expenses	0.00	32,785.59
0645 · Signage Expense	0.00	15,000.00
0655 · Data Management Expense	1,795.77	18,461.03
0696 · Lodging/Hotel Expense	495.24	2,757.54
6700 · Reallocation Expenses	1,000.00	1,000.00
6800 · Fiscal Sponsee Expenses		
6800.19 · Contracted Services	3,500.00	4,250.00
6800.24 · Entertainer/Speaker Expense	3,300.00	3,300.00
Total 6800 · Fiscal Sponsee Expenses	6,800.00	7,550.00

SF Lesbian Gay Bisexual Transgender Pride CC, Inc.
Profit & Loss
October 2019 through June 2020

	<u>June 2020</u>	<u>Oct 2019- June 2020</u>
6999 - Uncategorized Expenses	0.00	3,000.00
Total Expense	<u>213,198.14</u>	<u>1,233,136.01</u>
Net Ordinary Income	<u>-78,980.02</u>	<u>-425,981.13</u>
Net Income	<u><u>-78,980.02</u></u>	<u><u>-425,981.13</u></u>

SF Lesbian Gay Bisexual Transgender Pride CC, Inc.

07/03/20

Profit & Loss Budget vs. Actual

Accrual Basis

October 2019 through June 2020

	Oct '19 - Jun 20	Budget	\$ Over Budget	% of Budget
Ordinary Income/Expense				
Income				
0402 - Membership Income	3,295.00	7,000.00	-3,705.00	47.1%
0409 - Vendor Income				
0410 - Vendor/Booth Fees Income				
0410P - Pride - Vendor Income	76,332.00	190,000.00	-113,668.00	40.2%
Total 0410 - Vendor/Booth Fees Income	76,332.00	190,000.00	-113,668.00	40.2%
0425 - Booth Equip. Rental Income	0.00	12,000.00	-12,000.00	0.0%
Total 0409 - Vendor Income	76,332.00	202,000.00	-125,668.00	37.8%
0411 - Parade Fee Income				
0411M - Pride-Float/March Income	100,465.00	500,000.00	-399,535.00	20.1%
0411W - DykesOnBikes (WMC)	0.00	1,500.00	-1,500.00	0.0%
Total 0411 - Parade Fee Income	100,465.00	501,500.00	-401,035.00	20.0%
0412 - Beverage Sales				
0412P - Pride - Beverage sales	0.00	750,000.00	-750,000.00	0.0%
Total 0412 - Beverage Sales	0.00	750,000.00	-750,000.00	0.0%
0414 - Donations (Individual) Income	5,450.80	10,500.00	-5,049.20	51.9%
0416 - Barrel Donations Income				
0416P - Pride - Barrel Donations	0.00	80,000.00	-80,000.00	0.0%
Total 0416 - Barrel Donations Income	0.00	80,000.00	-80,000.00	0.0%
0417 - Corporate Sponsorship Income	405,435.30	2,020,000.00	-1,614,564.70	20.1%
0421 - Interest Income	103.40	150.00	-46.60	68.9%
0424 - Other income				
0424PP - Pride Pass	500.00	35,000.00	-34,500.00	1.4%
0424PT - Pink Triangle	6,125.00			
0424VIP - VIP Tickets	0.00	35,000.00	-35,000.00	0.0%
Total 0424 - Other Income	6,625.00	70,000.00	-63,375.00	9.5%
0430 - Grants For the Arts				
0430A - Pride - Grants for the Arts	100,000.00	100,000.00	0.00	100.0%
Total 0430 - Grants For the Arts	100,000.00	100,000.00	0.00	100.0%
0435 - Other Grants Income	103,333.00			
0440 - Grandstand Ticket Sales	0.00	60,000.00	-60,000.00	0.0%
0450 - Merchandise Sales	0.00	15,000.00	-15,000.00	0.0%
0490 - Fundraising - General	115.38	51,000.00	-50,884.62	0.2%
0495 - Management Fees Income	0.00	150.00	-150.00	0.0%
4900 - Fiscal Sponsor Income				
4900.48 - Fundraising	6,000.00			
Total 4900 - Fiscal Sponsor Income	6,000.00			
Total Income	807,154.88	3,867,300.00	-3,060,145.12	20.9%
Cost of Goods Sold				
0510 - Beverage Purchases				
0510B - Beverage Purchases	0.00	130,000.00	-130,000.00	0.0%
Total 0510 - Beverage Purchases	0.00	130,000.00	-130,000.00	0.0%
0512 - Beverage Ice Expense	0.00	13,000.00	-13,000.00	0.0%
Total COGS	0.00	143,000.00	-143,000.00	0.0%
Gross Profit	807,154.88	3,724,300.00	-2,917,145.12	21.7%
Expense				
0600 - Advertising (Administrative)	2,460.37			
0601 - Advertising (Event)	0.00	2,500.00	-2,500.00	0.0%
0602 - Bank Fees	8,041.91	50,000.00	-41,958.09	16.1%
0603 - Utilities and Maintenance				
0603C - Cleaning & General Maintenance	9,125.25	7,827.00	1,298.25	116.6%
0603U - Utilities	904.49	500.00	404.49	180.9%
Total 0603 - Utilities and Maintenance	10,029.74	8,327.00	1,702.74	120.4%
0604 - Messenger Expense	0.00	300.00	-300.00	0.0%
0605 - Membership Dues Expense	973.88	1,400.00	-426.12	69.6%
0606 - Insurance Expense	8,745.66	207,200.00	-198,454.34	4.2%
0607 - Postage Expense	973.67	2,000.00	-1,026.33	48.7%
0608 - Copying/Printing Expense	1,048.18	18,700.00	-17,651.82	5.6%
0609 - Office Supplies Expense	8,156.22	7,000.00	1,156.22	116.5%
0610 - Accounting/Auditing Expense	25,250.00	28,000.00	-2,750.00	90.2%
0611 - Commission/Bonus Expense	0.00	23,000.00	-23,000.00	0.0%
0612 - Other Supplies	132.59	14,750.00	-14,617.41	0.9%
0613 - Employee Benefits Expense				
0613M - Medical/Dental Benefits	33,111.55	60,000.00	-26,888.45	55.2%
Total 0613 - Employee Benefits Expense	33,111.55	60,000.00	-26,888.45	55.2%
0614 - Equipment Rental Expense	35,447.81	323,500.00	-288,052.19	11.0%
0615 - Rent (Office) Expense	78,270.03	104,364.00	-26,093.97	75.0%
0616 - Rent (Non-Office Space) Exp.	23,193.76	97,000.00	-73,806.24	23.9%
0617 - Clean-Up Costs (Event)	0.00	131,000.00	-131,000.00	0.0%
0618 - Equipment Repair & Maintenance	16,178.06	2,100.00	14,078.06	770.4%
0619 - Contracted Services	341,061.64	594,490.00	-253,428.36	57.4%
0620 - Contractors	143,755.45	274,500.00	-130,744.55	52.4%
0621 - ASL Interpreter/ADA Compliance	500.00	10,500.00	-10,000.00	4.8%
0622 - Payroll Taxes	18,742.11	28,048.00	-9,305.89	72.0%
0623 - Travel Expense	252.25	23,100.00	-22,847.75	1.1%
0624 - Entertainer/Speaker Expense				
0624M - Main Stage	0.00	50,000.00	-50,000.00	0.0%
0624S - Community Stages and Venues	0.00	5,500.00	-5,500.00	0.0%
0624T - Other Venues	30,755.00			
Total 0624 - Entertainer/Speaker Expense	30,755.00	55,500.00	-24,745.00	55.4%
0625 - Telephone Expense	3,999.35	5,200.00	-1,200.65	76.9%
0626 - Payroll Expense				
0626A - Payroll expense	244,994.81	400,000.00	-155,005.19	61.2%
Total 0626 - Payroll Expense	244,994.81	400,000.00	-155,005.19	61.2%
0627 - Permit Costs	4,506.16	50,150.00	-45,643.84	9.0%
0628 - Community Partners Grants				
0628B - Grants from Board	49,166.82	7,000.00	42,166.82	702.4%
0628P - Grants to Partners	1,000.00	194,000.00	-193,000.00	0.5%
0628W - Grants to Dykes on Bikes	0.00	1,000.00	-1,000.00	0.0%
Total 0628 - Community Partners Grants	50,166.82	202,000.00	-151,833.18	24.8%
0629 - Educational Development Exp.	486.00	600.00	-114.00	81.0%
0630 - Food Expense	5,185.69	28,600.00	-23,414.31	18.1%
0631 - Media/PR Expense	35,551.06	19,000.00	16,551.06	187.1%
0632 - Volunteer/Staff Recognition Exp	575.41	2,300.00	-1,724.59	25.0%
0633 - Security Costs	0.00	416,500.00	-416,500.00	0.0%
0635 - Legal Expense	0.00	10,000.00	-10,000.00	0.0%
0636 - Branded Apparel Expense	0.00	16,000.00	-16,000.00	0.0%
0637 - Police/Traffic Control Expense	0.00	50,000.00	-50,000.00	0.0%
0640 - Sales Tax Expense/Other Taxes	36.67	61,500.00	-61,463.33	0.1%
0641 - Radio Rental Expense	0.00	14,400.00	-14,400.00	0.0%
0642 - Toilet Rental Expense	20,000.00	31,700.00	-11,700.00	63.1%
0643 - Fencing Rental Expense	0.00	42,150.00	-42,150.00	0.0%
0644 - Sound Expenses				
0644S - Sound Expense	32,785.59	78,500.00	-45,714.41	41.8%
0644V - Video Expense	0.00	37,500.00	-37,500.00	0.0%
Total 0644 - Sound Expenses	32,785.59	116,000.00	-83,214.41	28.3%
0645 - Signage Expense	15,000.00	33,550.00	-18,550.00	44.7%
0655 - Data Management Expense	18,461.03	30,600.00	-12,138.97	60.3%
0660 - Fundraising Expense	0.00	2,525.00	-2,525.00	0.0%
0670 - Print Publications Expense	0.00	30,000.00	-30,000.00	0.0%
0680 - Fulfillment Expense	0.00	40,000.00	-40,000.00	0.0%
0696 - Lodging/Hotel Expense	2,757.54	15,500.00	-12,742.46	17.8%
0697 - Lost equipment & damages	0.00	5,000.00	-5,000.00	0.0%
6700 - Reallocation Expenses	1,000.00	30,000.00	-29,000.00	3.3%

6:54 PM

07/03/20

Accrual Basis

SF Lesbian Gay Bisexual Transgender Pride CC, Inc.

Profit & Loss Budget vs. Actual

October 2019 through June 2020

	Oct '19 - Jun 20	Budget	\$ Over Budget	% of Budget
6800 - Fiscal Sponsee Expenses				
6800.19 - Contracted Services	4,250.00			
6800.24 - Entertainer/Speaker Expense	3,300.00			
Total 6800 - Fiscal Sponsee Expenses	7,550.00			
6999 - Uncategorized Expenses	3,000.00	5,000.00	-2,000.00	60.0%
Total Expense	1,233,136.01	3,723,554.00	-2,490,417.99	33.1%
Net Ordinary Income	-425,981.13	746.00	-426,727.13	-57,102.0%
Net Income	-425,981.13	746.00	-426,727.13	-57,102.0%